# **5 WAYS TO EVOLVE YOUR BUSINESS WITH**



CLOUD PBX IS THE NEW WAY TO DO BUSINESS

#### 1. MAKE YOUR BUSINESS BIGGER & BETTER - RIGHT NOW

Most customers - be they in business or as your end consumer - want to do business with an established, professional entity. Many businesses spend thousands on a website to give a good first impression, but what about when people call you? Often a land-line or, in the case of many sole-traders, a mobile number will be the first place your potential customers make contact. There a number of ways that you can make your business seem bigger, one of them being by renovating your phone system.

You can have an automated receptionist help your potential clients reach the appropriate place and concurrently let you or your staff know what they are after; be it sales, support, or invoicing. You can have these calls diverted to your sales team that may be out on the road on their mobiles and divert into the office if they are unavailable. If you are a sole trader, you can use this system to make your business appear more professional as well as larger.

These solutions don't have to cost you the earth or take up your time figuring out technical jargon. MondoTalk offers custom solutions for your business for less.

#### 2. KEEP YOUR BUSINESS TOGETHER - EVEN WHEN YOU'RE APART

Businesses that have multiple sites and offices can now keep their phone presence simple and without confusion. Wouldn't it be fantastic if a person in your office in Perth could miss a call and it be picked up in your office in Sydney, overseas or your business partner on the road?

Whether you have partners in other parts of Australia or internationally, it is easy to have them be contacted by one number. Whether this is a landline number or a personalised 1300 or 1800 number, you can organise it so that your customers can reach you anytime. This also reduces down time for your staff and business. If you have all of your salespeople or technological support on calls in one office, a less busy office can answer the call. This means, less calls get missed and therefore your customers are happier. It doesn't cost the earth either. Your customers don't have to pay anything more than a local phone call and there's no extra cost to you or your business.

#### 3. HAVE YOUR PHONE FOLLOW YOU - WHEREVER YOU ARE

Many business people are out and about using their mobiles more than their office phones. Be they around the city, in a different state or even a different country, with MondoTalk's Follow Me feature, calls can reach you wherever you are. The benefits of being reachable internationally are countless. It can help you maintain sales, keep in contact with staff easily, maintain relationships with existing customers and follow up on enquiries.

The best part of this is the savings. If you were to use international roaming with one of Australia's leading telecommunications companies, it could cost you more than \$4.50 a minute to call your Australian office. With the Follow Me feature, it costs your customer nothing over the cost of a local call and it costs you only 2.5 cents per minute.

#### 4. NO CONTRACTS, LESS COST - NO WORRIES!

There are no lock-in contracts at MondoTalk. Our clients using our services pay their minimal phone bills by the month. Because there are no lock-in contracts, you won't be stuck in a system that doesn't work for you. Your system can grow as your business does without the hassle of organising a new contract. MondoTalk's pride and joy is the ability to be able to provide custom solutions as your business needs change which allows you to be confident that your system will evolve as your business does.

The cost associated with changing phone systems used to be huge, meaning only the bigger companies could afford a decent solution. Due to the change in technology and the emergence of VoIP and Cloud PBX systems, you can now be provided with a system that isn't over-priced and expensive to run. In fact, your cost can be as low as \$22 per month and our clients save, on average, 50% on their phone bills.

### 5. NO MORE FAULTS\*

Most phone systems are completely reliant on the business's power. This means if your power goes out, so do your communications. Uh Oh!

The great thing about MondoTalk's systems are that they can keep running despite power outages. If your system forwards to your mobile, for example, a power outage will not inhibit calls being received by that device.

If you ever have problems working with your system, you are only a phone call away from our technical support team. \*Cloud PBX systems are functional 99.9% of the time

SO THE QUESTION REALLY IS, WHAT IS STOPPING YOU UPGRADING TO

## mondotalk?

### CALL US NOW ON 1300 887 863